

# Fundraising campaign

Preserve nature around us





# Agenda

- What is Conservation Lakefield
- Land acquisition project in Domaine Lakefield
- Ecological value
- Professional evaluation (December 2021)
- Potential sources of financing
- Expansions & reasons
- New market values (August 2022)
- Financing update
- Stewardship fund
- Ways to contribute
- Advantages
- Questions



- Non-Profit Organisation created in 2016
- Mission:
  - Conservation Lakefield is a non-profit organization whose mission is to preserve, protect and conserve in perpetuity the natural environments, ecosystems and landscapes of great ecological value in Gore, Mille-Îles and Wentworth.
- Conservation Lakefield is allowed to issue receipts for income tax purposes
- In the event of dissolution of Conservation Lakefield, or distribution of its assets, these will be passed on to Nature Conservancy of Canada.

#### **Volunteer Board Members**

Patrick Demars, President Claude Beausoleil Catriona McDonal

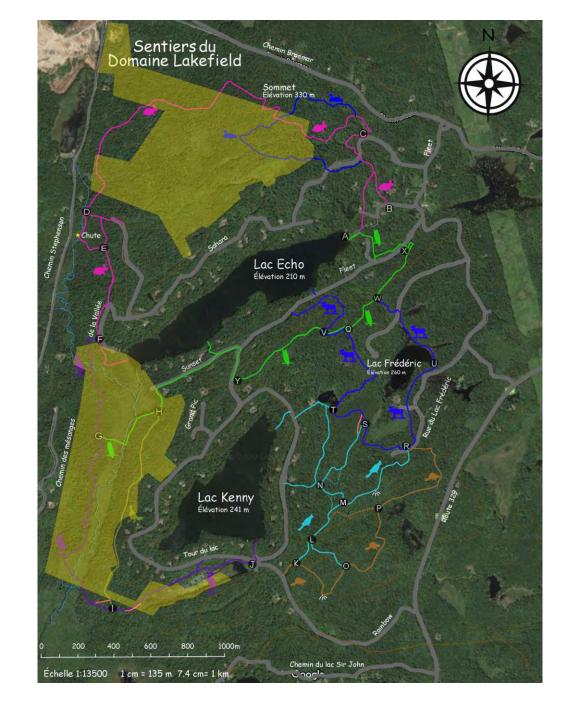
Pier Blais, Treasurer Louise Caouette Laberge

Michelle Durand, Secretary Catherine Coutu

Scientific advisor/biologist: Mathieu Madison

Co-President fundraising campaign: Jean-Martin Laberge

Land acquisition project in Domaine Lakefield





# Ecological value

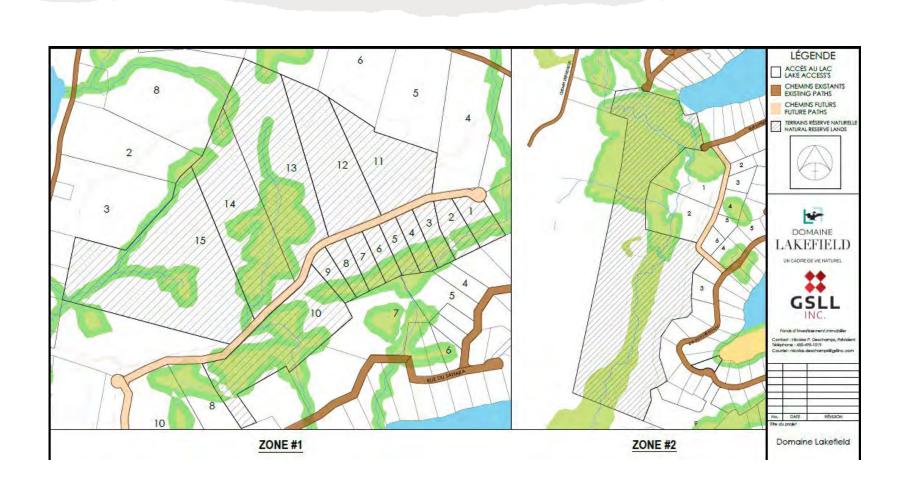
The land is situated in the Oka-Tremblant corridor, area targeted by Nature Conservancy of Canada (<a href="https://connectiviteecologique.com/explore#59">https://connectiviteecologique.com/explore#59</a>)

The partner organization Éco-corridors Laurentiens and the MRC of Argenteuil are actively developing conservation cores and ecological corridors (https://ecocorridorslaurentiens.org/les-eco-corridors/).

# Biologist M. Madison identified the following important features

- Mature forests and exceptional wetlands
  - Variety of habitats and pristine ecosystems
  - 50 species of birds (forest zone) and 40 (wetland zone)
  - Fauna: moose, mink, otter, beaver, amphibians, etc.
  - Diversity of forest stands and flora
  - Species at risk (eastern wood-pewee, Canada warbler, wood thrush, smooth greensnake, etc.)
  - Connectivity with other natural environment
- The forest north of Lake Echo is one of the rare century-old well-preserved forests (age, size and variety of trees)
- The wetland is part of a large wetland of 100 ha connected to the rivière de l'Est, a river of interest at the level of the MRC of Argenteuil. This wetland is exceptional within the watershed area.

## Professional assessment (obtained Dec 2021)



# Possible Sources of Financing

PPMN (Québec) - Max: 50% of net expenses

FPOC (Canada) - Max: 40% of net expenses

Fundraising (owners +/- corporations +/- others)

#### Notes:

- 1. PPMN (Projet de partenariat pour les milieux naturels -NCC/provincial grant): max. 50% of cost of purchase and stewardship fund and 25% GST&PST
- 2. FPOC (fonds pour organismes de conservation/Volet du Programme de conservation du patrimoine naturel) : max. 40% of cost of purchase and stewardship fund and 20% GST&PST
- 3. 50% of GST and PST are refundable by Revenue Canada and Québec



# Expansion of the southern zone wetland / rivière de l'Est

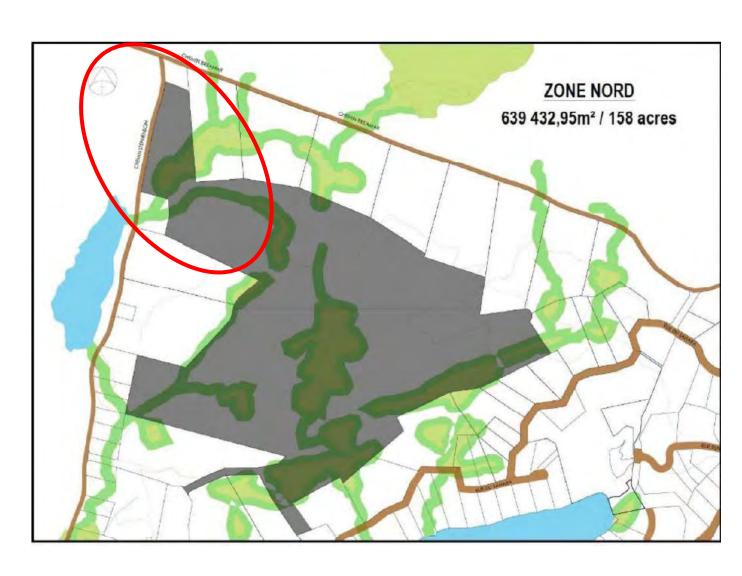
- discussion with GSLL January 2022
- Inclusion of part of « Lac Philip » marsh
- June-July: lots cannot be surveyed as planned, need road access and be « constructible »
- Inclusion of 5 hectares with access to Tour du Lac (#4) = new surface 54 hectares





### Expansion for the « Old Forest »

- Meeting with Gore July 2022
- A landlocked lot cannot be created (Sahara Rd would have to be extended)
- Derogation possible but delays, meanwhile any new lot request would be blocked w/in Gore
- GSLL agreed to include a lot of 10 hectares with access to Chemin Stephenson
- Surface increases from 53 to 63 hectares



# Summary + evolution

- Total Surface 117 hectares (289 acres) = 63 Old
   Forest + 54 southern zone
- Purchase price adjusted to **782 000\$** after the addition of 15-16 hectares (taxes included)
  - The difference between the new Market Value and the adjusted price will be considered as a donation from GSLL to Conservation Lakefield
- New market values available Aug 17



### New market values

- Old forest (63 ha) = 410 000\$ (taxes included)
  - Purchase price identical
- Southern zone (54 ha) = 614 000\$ (méthode de lotissement)
  - Purchase price 372 000\$
- TOTAL: Evaluation 1 023 000\$
   Purchase price agreed upon 782 000\$





# Financing update

- Jan-Feb 2022 Fundraising pre-campaign 200 000\$
  - contributed by 20 or so owners
- May 2022: **120 000\$** granted by the FPOC for the Old Forest
  - Request for southern zone deemed acceptable but no more funding available
- July 2022: **300 000\$** granted by the PPMN (considered as 1 single project)
  - Confirms the possibility of buying both areas in a single transaction
- Aug 1st2022 = offer to purchase signed by CL et GSLL (≤ Nov 30 )
- Aug 21st 2022: Fundraising campaign SPDL + others



# UPDATED FINANCING

| EXPENSES                                 | TOTAL      |
|--|------------|
|  |            |
| Acquisition cost (680 000 \$ + 15 % tax) | 782 000 \$ |
| Stewardship fund (20% of 782 000 \$)     | 156 000 \$ |
| Other (surveying, notary,)               | 25 000 \$  |
|  |            |
| Reimbursement 50% GST + PST (51 000 \$)  | -51 000\$  |
| T  |            |
| Total budget                             | 912 000 \$ |
|  |            |
| CONFIRMED FUNDING                        |            |
|  |            |
| PPMN (Québec)                            | 300 000 \$ |
| FPOC (Canada)                            | 120 000 \$ |
| Private donations                        | 200 000 \$ |
| — . I.C. II                              |            |
| Total funding                            | 620 000 \$ |
|  |            |
|  |            |
| MISSING FUNDING                          | 292 000 \$ |
| Fundraising campaign SPDL and others     |            |
| Echo Foundation = answer pending         |            |
| MapleCross Foundation = No               |            |
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# Fonds d'intendance/Stewardship Fund

### Required for any conservation organisation

#### Stewardship expenses include

- Paying taxes and insurance on the property
- Defining, enacting and updating conservation plans,
- Marking the property, making on-site visits and archiving observations made during those visits,
- Identifying and following up on trespassing or violations, etc.

#### Management of the fund

- Separate bank account created for stewardship fund to pay expenses related to stewardship activities.
- The amounts gathered for stewardship are invested in order to preserve the capital while the income generated serves to cover stewardship expenses.

# Ways to contribute

- Web site <a href="https://conservationlakefield.ca">https://conservationlakefield.ca</a>
  - Fill the donation form
  - Interac preferred (« secret » question: name of the Domaine)
  - Or cheque = to avoid fees of 4% from CanaDon
- Employer matching donations
  - Example= Benevity (Lenovo, Google and many others) = check!
- Possibility of spreading donations over 2 or 3 years
- Help us to find other sources of financing / convince your neighbors to pitch in

•For any question or to make a pledge:

jeanmartinlaberge@hotmail.com and info@conservationlakefield.ca



### Remember!

- Conservation Lakefield is able to issue receipts for income tax purposes
  - Up to 53 % of your donation can be returned as a tax credit wow!
  - A \$10 000 donation could cost as little as \$4 700, a bargain to preserve 117ha (289 acres) of forest and wetlands!
- Some feel there are more important causes for donations,
   BUT it is important to:
  - Preserve nature for future generations
  - Fight climate changes
- Donation vs investment
  - 10 000\$ represents 2% of a real estate of 500 000\$ (1% after tax credit)
  - Empty lot worth 75 000\$: 2% = 1 500\$
  - Ecological donation + investment (property value will 1)

**Objective > 90% participation** 

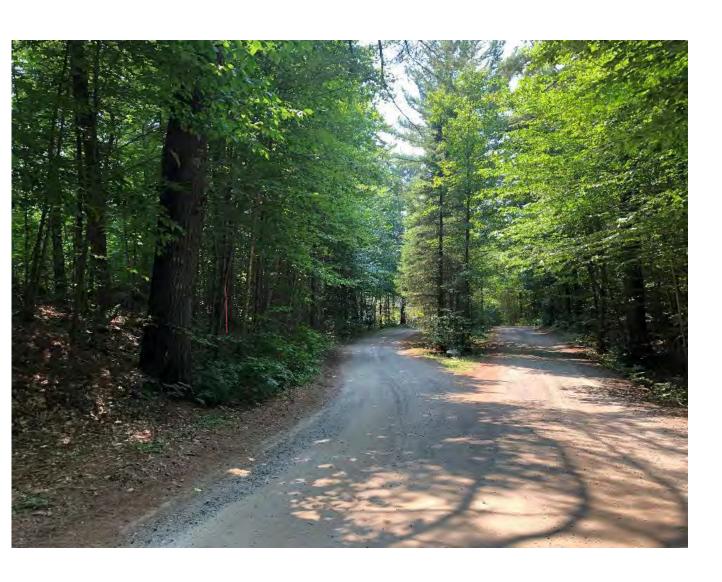


### Benefits

- Protect a century-old forest and several wetlands
- Prevent the extension / construction of new roads
  - Which must be constructed to the municipal norms and would leave large scars in the Domaine
  - 25 new lots avoided
- By limiting development and placing part of the Domaine perpetual conservancy :
  - We limit circulation on our roads
  - We preserve our walking/snowshoeing/crosscountry ski trails
  - We limit access to our lakes and green spaces
  - AND the value of our lots and houses will increase



# Older road vs New road following Municipal norms





# C'est maintenant ou jamais! It's Now or Never!

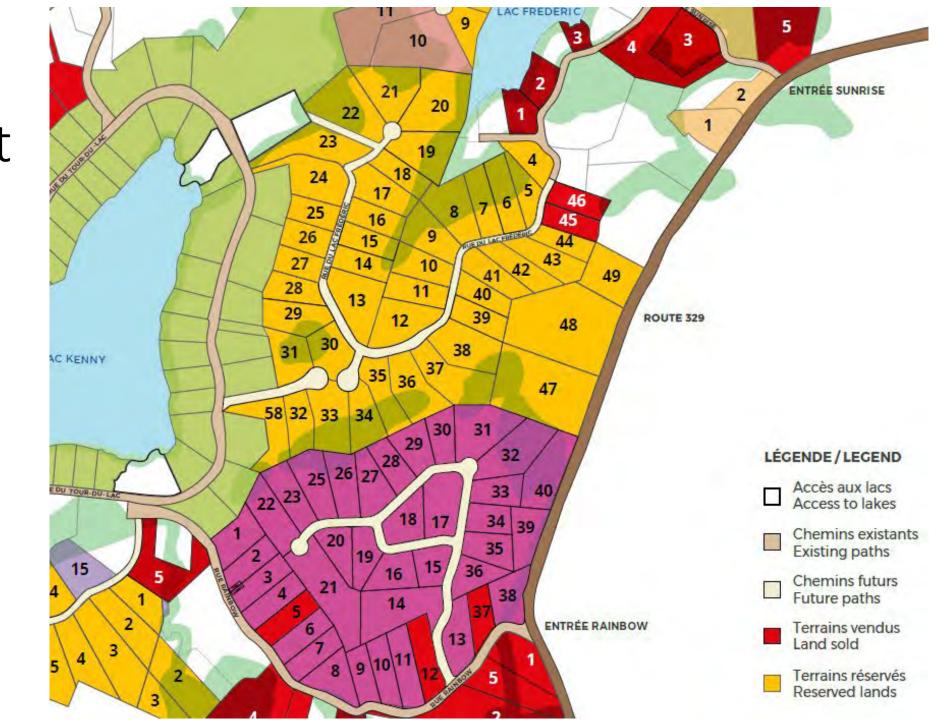
Questions



Phase 2...once we have raised beyond what is required for the 2 areas for which we have had a purchase option since 2021!

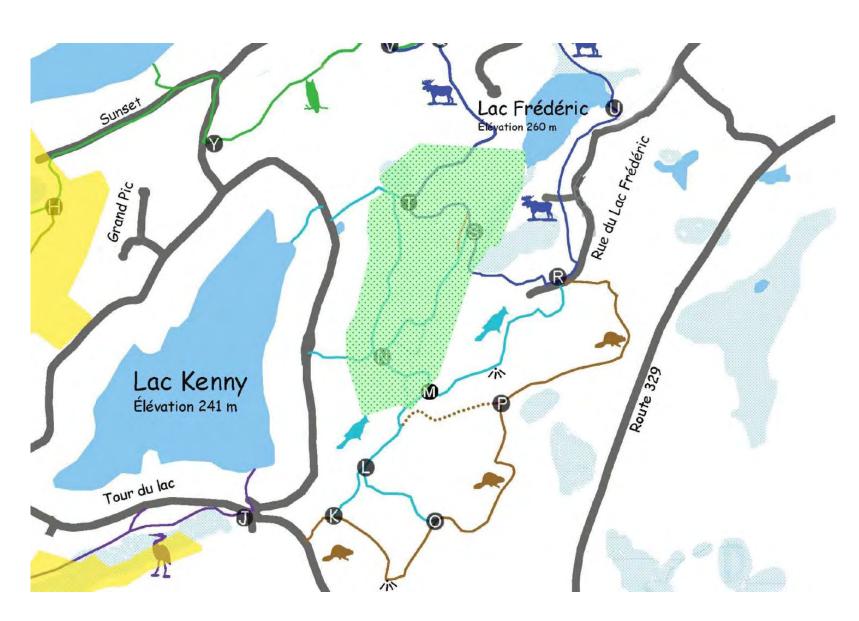


Development
Plan 2021
(after
modifications)



Undivided lot in the core of the

Domaine (visible on Infolot Aug 19 2022) Potential of +/- 20 more lots



# What if donation pledges exceed the needs?

- Possibility of maintaining your donation with CL for other acquisitions
  - Within the Domaine
  - Adjacent to the Domaine
  - Within Gore and surroundings
- OR: proportional reimbursement
  - For Example: If we exceed by 20% the amounts required to put in conservation everything that can be bought back from GSLL, 20% of the donation would be reimbursed

You can put conditions on your pledge/donation

## Other sector: Les Sommets

- Lot subdivision submitted to Gore
- Construction of the road planned fall 2022?
- Opening from GSLL?
  - Lots already « sold » (N=14) but...



